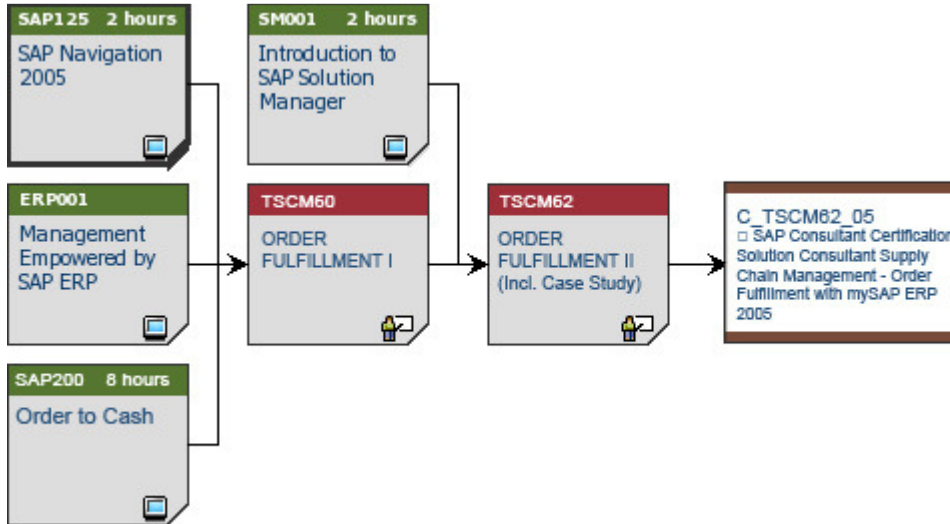


# SCM - Order Fulfillment (ECC 6.0)



## COURSE DESCRIPTION: SAP NAVIGATION 2005

Course: SAP125  
 Course Version: 062

### Prerequisites

Essential  
 None  
 Recommended

There are no required prerequisites for taking this course; however, it is recommended that learners have a basic knowledge of Windows.

### Duration

2 hours

### Goals

familiarize with key terms  
 navigate within the SAP system.

### Audience

Beginner users  
 Project team members  
 Project leaders  
 Support personnel  
 SAP consultants  
 Technical consultants  
 Sales  
 Super users  
 End users

### Software

ERP ECC 6.0

## Content

The SAP Navigation 2005 course is designed to familiarize learners with key terms and how to navigate within the SAP system. You will be introduced to the key areas of SAP screens, fields, and features. You will also be introduced to ways in which you can obtain additional help, modify and customize the look of your SAP system, as well as apply more advanced skills.

## Notes

Course length: 2 hours

# **COURSE DESCRIPTION: MANAGEMENT EMPOWERED BY SAP ERP**

## **Course: ERP001**

**Course Version: 062**

## Prerequisites

Essential

None

Recommended

First Experience in SAP Navigation (covered i.e. by e-learning SAP125 SAP Navigation 2005 )

Overview of SAP Business Solutions (covered i.e. by e-learning SAP130 Solutions Powered by SAP or classroom course SAP01 SAP Overview )

## Duration

## Goals

Explain how SAP ERP streamlines and accelerates the business processes of a typical organization.

Provide an overview of SAP ERP and its components relevant for Managers, Business and Strategy Consultants.

Explain how SAP ERP, powered by SAP NetWeaver, enables integration of various business processes and solutions.

Explain how SAP ERP assists an organization in making informed business decisions with accurate data reporting and analytics.

Explain how SAP NW BI Business Planning and Simulation (SAP BW- BPS) assists in strategic and operational planning and decision making.

Give examples of how SAP ERP Operations increases employee productivity.

## Audience

Executives and Managers

Business & Strategy Consultants

People interested in SAP ERP

Client Cross Functional Users

Project Team Members

Super Users

## Software

SAP ERP 6.0, SAP NW 7.0

## Content

SAP ERP - Overview, positioning and components

SAP ERP powered by SAPNetWeaver and its components

Highlighted Analytics & Reporting functionality in BW and SEM for improved business decision making and control

Strategic Business Planning in BW-BPS and Planning Integration aspects with other components

Highlight how SAP ERP helps to increase the user productivity by decreasing efforts through automation, centralization and standardization. This will be explained with several examples like e- Procurement, RFID and Mobile Sales

## Notes

Course length approximately : 4 hours, inexperienced users might need more time

## **COURSE DESCRIPTION: ORDER TO CASH**

**Course: SAP200**

**Course Version: 044**

### **Prerequisites**

Essential

SAP e-Learning Advisor

Solutions Powered by SAP

SAP Basic Navigation Features

Recommended

Basic knowledge of HR functions and terms

Working knowledge of Microsoft office and internet browsers

### **Duration**

8 hours

### **Goals**

Make informed business decisions that are founded on a conceptual understanding of SAP's Order to Cash business solutions

Bring your SAP Order to Cash product knowledge to a baseline level that will enable you to participate effectively in more detailed courses.

Identify how a company can use SAP solutions to support and optimize its Order to Cash business process.

### **Audience**

Those new to SAP

Project team

End users

SAP consultants

Super users (particularly who need to learn another business process outside their specialty)

IT business analysts

### **Software**

#### **Content**

Marketing and Campaign Management

Sales Processing – Customer View

Sales Processing – How it Works

Logistics Execution of Customer Sales

Billing/Invoicing Your Customer

Addressing Customer Sales Queries

Customer Payment/Accounts Receivable

Sales Management Reports

### **Notes**

Course length: 8 hours

## **COURSE DESCRIPTION: INTRODUCTION TO SAP SOLUTION MANAGER**

**Course: SM001**

**Course Version: 062**

### **Prerequisites**

Essential  
Basic knowledge of SAP systems  
Recommended  
None

### **Duration**

2 hours

### **Goals**

Define the concept of the SAP Solution Manager  
Discuss the tools provided by the SAP Solution Manager

### **Audience**

Consultants  
Project Managers  
Project Team Leads  
Project Team Members  
IT Service Desk Managers  
IT Service Desk Members

### **Software**

Solution Manager 4.0

### **Content**

This course is meant to familiarize you with the principles and terminology of the SAP Solution Manager. You will be introduced to the benefits of using the SAP Solution Manager during the implementation of your SAP solutions and during ongoing support and operations.

### **Notes**

Course length: 2 hours

## **COURSE DESCRIPTION: ORDER FULFILLMENT I**

### **Course: TSCM60**

**Course Version: 062**

### **Prerequisites**

Essential  
Business knowledge of sales and distribution processing  
The following are included in posting TSCM60:  
SAP125 [SAP Navigation 2005](#)  
ERP001 [Management Empowered by SAP ERP](#)  
SAP200 [Order to Cash](#)  
which you must study in your own time before the start of course TSCM60  
Recommended  
None

### **Duration**

10 days

### **Goals**

Execute the main business procedures involved in sales and distribution processing  
Implement the main functions and Customizing settings in sales and delivery processing

### **Audience**

Solution consultants responsible for implementing order fulfillment with SAP SCM

## Software

ERP ECC 6.0

## Content

Processes in sales and distribution: organizational structures in sales and distribution, working with customer and material master data in sales and distribution, overview of the process chain for sales order processing, introduction to pricing in sales and distribution, introduction to the availability check, sales and distribution processing with make-to-order production, credit memo processing and returns processing, introduction to sales and distribution reporting  
Sales: Creating and processing sales orders, sales document types, item categories, schedule line categories, document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination, material listing/exclusion, product selection, free goods  
Mini case study in sales  
Delivery processes: Controlling inbound and outbound deliveries, creating and processing deliveries, processing handling units within delivery processing, picking, packaging, goods receipt and goods issue

## Notes

To ensure that you retain the knowledge gained in this course and successfully complete the certification examination at the end of course TSCM62, we recommend that you consolidate the content in your own time after the course. SAP200 is only available in English language.

# COURSE DESCRIPTION: ORDER FULFILLMENT II

## Course: TSCM62

Course Version: 062

## Prerequisites

Essential

TSCM60 Order Fulfillment I The following are included in posting TSCM62:  
SM001 Introduction to SAP Solution Manager

which you must study in your own time before the start of course TSCM62

Recommended

None

## Duration

10 days

## Goals

Implement functions and make Customizing settings in pricing and billing

Use functions and Customizing settings in general sales and distribution processes such as output and text determination

Utilize your knowledge directly as a junior consultant in your first period of practice

## Audience

Solution consultants responsible for implementing order fulfillment with SAP SCM

## Software

ERP ECC 6.0

## Content

Definition and maintenance of prices, surcharges, and discounts

Setting up condition tables, access sequences, and condition types as part of pricing

Using prices and other conditions in sales documents

Promotions and sales deals

Rebate processing

Mini case study in pricing  
Controlling billing documents  
Creation forms and settlement forms for billing documents  
Billing plans and down payments  
Revenue account determination, business area account assignment, features of the SD-FI interface  
Message determination  
Text determination  
Integrated case study: implementation of a fictitious demo company using specific business processes, configuration and mapping of the company structure, master data, and business processes in the SAP system Review and certification preparation  
Certification examination for Solution Consultant SCM - Order Fulfillment with mySAP ERP 2005 on the content of the courses SAP125, ERP001, SAP200, TSCM60, SM001, TSCM62

## Notes

To ensure that you retain the knowledge gained in this course and successfully complete the certification examination at the end of course TSCM62, we recommend that you consolidate the content in your own time after the course.

[www.wexcel.in](http://www.wexcel.in)

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